

IE CAPITAL CONNECT

WHO WE SERVE?

FOR STARTUPS



Raising capital is more than pitching—it's about **positioning your business for growth**. We help you with:

- Capital raising strategy & introductions to VCs, CVCs, PE, and angels.
- Access to accelerators and grant programs for non-dilutive funding.
- Coaching on valuation, term sheets, and negotiation.

FOR INVESTORS



We curate **qualified deal flow** across the InsurTech ecosystem, giving you:

- Early access to startups ready to scale.
- Innovation scouting to identify trends & emerging categories.
- Opportunities for co-investment and syndication.

FOR CORPORATES



We support carriers, reinsurers, and service providers seeking **strategic growth** through:

- M&A advisory (buy-side & sell-side).
- Innovation partnerships with startups.
- Strategic scouting for emerging technologies.

HOW IT WORKS

01
APPLY/JOIN

02
STRATEGIC
MATCHING

03
ACCELERATE
GROWTH

04
CREATE A
ROUTINE

WHY US?

- **Deep Ecosystem Roots** - Built on the foundation of InsurTech Express, the industry's #1 hub for news, marketplace, and connections.
- **Trusted Network** - Decades of experience with carriers, founders, and venture funds.
- **End-to-End Support** - From early fundraising to M&A, we guide you at every stage of growth.

At IE Capital Connect, we don't just broker deals — we build futures.