

Stacy L. Lunderman

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Gum Spring, VA 23065

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Licenses:

Property & Casualty, Life, Health & Annuities

Designations:

Completed Coursework: AINS 21, AINS 23

Professional Skills and Experience:

- Experience quoting and selling commercial, personal lines and Life Insurance
- Experience with UW Excess and Surplus Ocean and Inland Marine
- Gather, review and analyze underwriting information for proper risk selection, exposure analysis and premium determination for new business and renewals
- Efficient at assisting Underwriters with account service to include handling of Quoting, COI's, Accord Forms, inquiries for obtaining, organizing, and compiling information necessary for underwriting and policy processing.
- Accurate and timely evaluation of photos, inspections, loss runs, audits, new business, renewals and endorsements.
- Efficient account servicing: response to agent inquiries, obtaining, organizing, reviewing and compiling information necessary for underwriting
- Efficient at handling phone calls, maintaining existing insureds and bringing on new insureds.
- On time, flexible, willing to work overtime, proficient at time management and scheduling skills.
- History of providing excellent customer service.
- Understanding of the importance of maintaining procedures as well as keeping accurate, detailed records.
- Strong Team Player

Work Experience

Virginia Farm Bureau - Agent Assistant Personal Lines/Commercial/Health **2018-Present**

Century Insurance Group - Underwriting Assistant: Ocean Marine / Inland Marine **2015- 2018**

State Farm Insurance – Agent/Manager: Personal Lines/Commercial/Life: **2011-2015**

Sarno Animal Hospital – Manager, Nurse Assistant: **2006-2011**

Coldwell Banker Realtor – Realtor: **2006-2008**

