



use case solutions for underwriting

reinsurer group i



s.360
case 5

powered by sampled

client

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client profile

Large Reinsurer in South America, based in [Brazil](#). It operates in all segments and has offices in [Rio de Janeiro \(hq\)](#), [São Paulo](#), [Buenos Aires](#) and [London](#)

client needs

Partnership with a specialist company to provide all underwriting services for its clients (insurers).

proposed solution

From 2016 to 2021 Samplemed signed an exclusive contract for tele-underwriting.

Currently, Samplemed carries out for this reinsurer the whole Operational process of:

context

Start of operation with Samplemed Medical Advisory in the early 2000's. In 2012, it was the pioneer in bringing the Tele-Underwriting Operation to Brazil, through its partnership with Samplemed.

- **tele-underwriting,**
- **medical underwriting**
- **underwriting consulting (cases reanalysis)**
- **underwriting training**

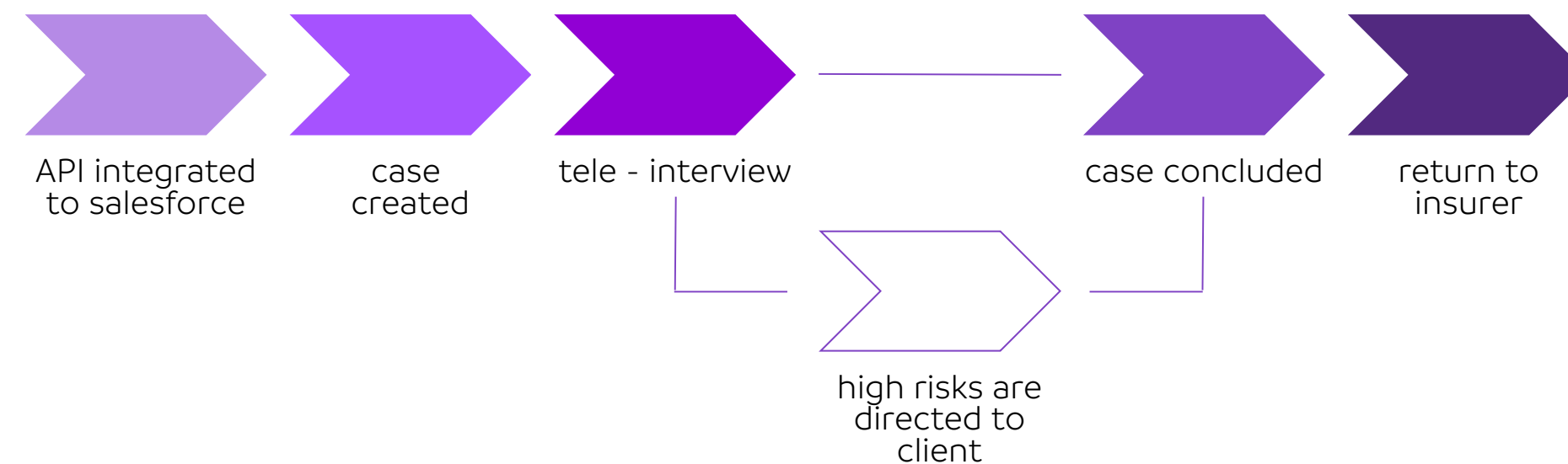




how was it assembled

For analysis and reanalysis, a platform for hand underwriting linked through API was created, centralizing results and data from teleinterviews with the option of directing high-risks to the Reinsurer, or underwriting the case with Samplemed consultants, in an automated way.

client flow



main results

+ 100.000 interviews annually operated by samplemed

+ USD 3MM turnover during its execution

samplemed.com.br

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**together
we fly
higher**