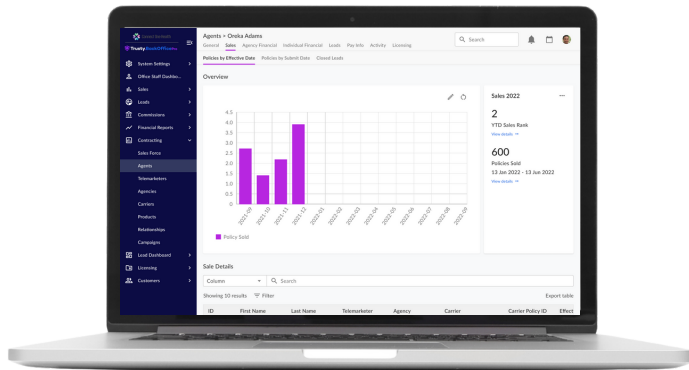# Trusty.BackOfficePro

Commission Reconciliation & Sales Analytics

Track and manage commissions for payment integrity and business analytics to support sales and go-to-market strategies.

- Increase efficiency and accuracy
- Improve broker relationships, alliances, and recruitment
- Improve retention and manage disenrollment
- Measure profitability
- Assess top producers
- Identify sales opportunities
- Estimate future sales projections

SCAN THIS CODE TO FIND OUT MORE OR CONTACT sales@trusty.care

HIGHLY CONFIGURABLE AND CUSTOMIZABLE
PAYMENT RULES

- Unlimited split payments
- Date evaluations by effective/submit date
- Calculate by percentage or flat fee
- Special conditions and handshake deals
- Overrides
- Incentive pays
- Schedule payments

P&L TRANSPARENCY
REPORTING

- Sales reports by brokers, agencies, states and more
- Monitor rapid disenrollments
- Monitor renewals and new business
- Gross profit reports
- Monitor active book of business
- Monitor high and low performers

REAL-TIME ACCESSIBLE COMMISSION STATEMENTS
AGENT PORTAL

- Secured portal for sharing commissions
- Avoid HIPAA-related complaints
- Transparency with active book of business and commissions on demand
- Save time spent sending monthly commissions

CLIENT SUCCESS SERVICE
CUSTOMER SUPPORT

- Step by step implementation
- Secured support platform
- On-demand videos
- Knowledge articles
- Dedicated customer success manager

SEAMLESS INTEGRATION WITH THIRD PARTY PLATFORMS
API CAPABILITIES

- CRM integrations
- Enrollment platform integration

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