



*AdamsBridge Global (ABG) is a privately held outsourcing and technology companies based in Tennessee providing end-to-end services in medical data annotation, analysis, trials, record digitization and retrieval, platform development and a variety of accelerated medical reports to assist in assessments, new product development and the underwriting process.*

*We are singularly focused on the integration and application of data and technology with people, we enable medical insight through the normalization, cleansing, deduplication, and enrichment of all types of medical data from across the care continuum.*

*We started with building EHR Systems back in 1999 and now have our platform in 180 hospitals globally. With the belief there is still a significant “inoperability” between “digesting the information” and “using it effectively” that is currently available by the wider marketplace, AdamsBridge is well positioned to provide fully customized automation and technology, easing concern of how data can be thoughtful used in the Life Insurance, Life Settlement and Trials space.*

*Unlike others, AdamsBridge understands the Healthcare Data and Pharmaceutical industry which defines our expertise to retrieve and translate medical records from an industry that uses them for maximizing Healthcare Reimbursement, not for the interpretation needed for the Life Insurance Industry.*

*We are the only organization in the industry to show and document the risks of using “EHR” records for risk assessment in Life Insurance, showing variances it has in “missing” data compared to Legacy APS Records, variances that could range several tables. It is not about your:” hit” rate, but the “useability” rate of the data.*

*We further redefined the logic used by other summary / data providers with the industry’s first LOMA certified summary team and another first for the Life Industry, a customer driven tier builder platform where the clients can build their own summary.*

*Imagine, getting the medical data of your choice digitized, extracted, and sorted the way you want and not by some off the shelf or plagiarized version. Data that is searchable, sortable, chronological by body part, body system, key words, diagnosis, scripts, labs, or whatever method you want to use to gain that edge.*

*Reports designed by you that focus on impairments with their underlying factors, as well as morbidity, diagnosis, prescriptions, labs, body limbs and specific body systems, delivered in any format. from any data aggregator with even a customizable analysis focused on directional recommendations (decline or approve) for your underwriters or an underwriter snapshot so you can make easy directional decisions.*

***Your Vendor for a Changing Time !***

## Capabilities and Experience

### **Data Annotation / Summarization:**

*Redefining the logic used behind current summary providers, in their “cut and paste” method and not looking beyond ICD codes to truly access risk of interpreting today’s medical records, specifically coded for Health Care Reimbursement. Comparing EHR to Legacy APS to make sure your exposure is correct, not a variance that would show you several table differences from one record to the next.*

*All offerings are custom to our clients, but some of our offering include:*

### **Consolidated Medical Records (CMR):**

*Utilizing our hybrid approach, not the “cut and paste” or “plagiarized” process many others use. We review the records producing an easy to read, trustworthy, condensed traditional APS and EHR replacement, can be delivered in 24 hours. Medical data of your choice, digitized, extracted, and sorted the way you want and with a Underwriter Snapshot !*

### **E - Triage Report:**

*A fully automated process that is specific to driving a high-level file direction. This report will annotate labs and prescription and other data and give you a decision based on what was available in terms of decline, placeable, or needs more information*

### **Portfolio Triage Report:**

*This report will annotate labs and prescription and other data and identify changes in prescriptions, labs, doctors, and tests. Changes could be new or dosage of prescriptions, doctors, labs, tests, or test results. a decision based on what was available in terms of decline, placeable, or needs more information. Commonly used for those who own or maintain policies.*

### **Consolidated Minimum Data Set Report (CMDS):**

*Specifically designed for the Long-Term Care Underwriting Market MDS, ADL, and therapy review can be laborious process. The items in the CMDS condense a multidimensional view of the patient's functional capacities from a progression, deterioration but focuses on needs. The report is designed to be used to assess claims eligibility and continued care. Hyperlinks are also available back to the original source data, if needed for any verification*

### **Index Report:**

*An option for those who want medical records are consolidated, digitized, in one package. It is then indexed, and you can sort, filter, and search the report. It can be presented in multiple formats*

### **Blue Button Reports:**

*What is it? - Several Federal agencies, including the Departments of Defense, Health and Human Services, and Veterans Affairs, implemented this capability for their beneficiaries. In addition, Blue Button has pledges of support from numerous health plans and some vendors of personal health record vendors across the United States. Data from Blue Button-enabled sites can be used to create portable medical histories that facilitate dialog among health care providers, caregivers, and other trusted individuals or entities. We can normalize the data for analysis, create summaries, decipher the numerous*

### **Medical Data and Record Retrieval:**

- Ordering – Traditional APS or EHR
- Document Verification and Review
- Phone Follow-up
- Payment and Delivery
- Formatting and Normalization including HL7 FHIR

### **Underwriting, Evaluation, Interpretation, Review Services:**

- *Underwriting Requirement Review*
- *Open Early Claims Review*
- *Closed Claim Review*
- *Underwriting Leakage analysis*
- *Complete Underwriting*
- *Underwriting Guideline and Portfolio Review*
- *EKG Interpretations*
- *Medical Chart Review*
- *Workers Compensation Chart Review*

### **Administrative Services:**

- *Staff Augmentation*
  - *Seasoned Underwriters with up to \$10m signing authority*
  - *Apprentice Underwriting Training Program*
  - *Case Managers/Call Center/Tele-Interviewers*
- *PMO*
- *Complete Policy Servicing*
- *Application and data processing or entry*
- *Translation of medical documentation*
- *Case Management*

### **Platform Development, Digitization, Migration:**

- *Custom Platform Development*
- *Digitization of Legacy Documents*
- *Migrate legacy data to new platforms, software*
- *Integration of applications*
- *Automation of QuickQuotes to Response/Decision*
- *Digitizing Records and conforming all types of data (Normalization, cleansing, deduplication, and enrichment of medical data) structured or unstructured, from APE, HIE, portals, MDS or any medical continuum to be used in any platform and any format*

### **Coding, Billing and Claim Services**

- *Coding – ICD, CPT, MIB*
- *Claims Processing*
- *Revenue Cycle Management*
  - Charge Entry*
  - Payment Posting*
  - Account Receivable*
  - Billing*
  - Commissions/Reconciliation*
  - Denial Management & Appeal*

## **About the Founders**

***Dr. Mohan S. Gounder** earned his B.S., in Biomedical Sciences and M.D. at the University of Michigan in Ann Arbor. He completed his residency in Internal Medicine at Emory University in Atlanta. He has practiced Internal Medicine and Hospital Medicine at Emory University and Northwestern University and continues to be an active member of the medical community in Tennessee. Current Member of the Gounder Medical Clinic, KMCH Hospital and University Systems in Chennai India and was the Co-Founder of Ingenious Med in Atlanta, GA, a company that provides inpatient practice management solutions to physicians and hospitals*

***Peter Iras** has worked in the Medical, Insurance, Real Estate, and Outsourcing industry for over 30 years. His core focus has been on Data Management and Governance, Product Development, Business Process Re-engineering and establishing on and offshore managed service centers. An extremely talented visionary who back in early 2003, while working at OfficeTiger, an organization who brought the outsourcing industry into the public eye, lead the team that transformed challenges faced by underwriters into solutions, where they developed the original summarization platform used for today's underwriters, later to known as RiskRighter. Peter continues to lend his expertise to some of the biggest and well-known companies in the Insurance, Real Estate and Medical Industries.*