

# A new era of cancer screening is here with the Galleri<sup>®</sup> test

Leading life insurance companies are embracing innovation to detect cancer early.

The Galleri test does not detect all cancers. Not all cancers can be detected through the blood. False positives and false negatives can occur.



**GRAIL's life insurance partners want to help people detect cancer early when treatment with curative intent may be possible.**



“After we saw all the studies...we couldn't find anything else where we could find as big of an impact on people's lives.”



**Marc Giguere**, President & CEO  
Munich RE Life U.S.

“I think every company should be to doing this...it would be wonderful for our industry to be perceived as an industry that isn't just there in death but helps people along the way.”



**Brooks Tingle**, President & CEO  
John Hancock Insurance

“I can't think of any other thing that we've ever done in our business or probably ever will do that is so meaningful and so personal to.. a client. It's really incredible.”



**Carl Peterson**, Managing Principal  
Lindberg & Ripple | M Financial Group



TIME magazine named Galleri a best invention of 2022.<sup>1</sup>





There are over 100 types of cancer, but only 5 have recommended screening tests.<sup>2,3</sup>  
Your clients deserve more.

The 5 recommended screening tests:



BREAST



CERVICAL



COLORECTAL



LUNG



PROSTATE

## The benefits of adding multi-cancer early detection



### Early cancer detection

Detects a cancer signal shared by many cancers that are not commonly screened for today, to allow for earlier treatment.



### Testing with ease

Completed with a simple blood draw.



### Actionable results

If a cancer signal is found, the results predict the tissue or organ associated with the cancer signal to help your healthcare provider guide your next steps.



#### Keep in mind

The Galleri test looks for active cancer and does not predict future genetic risk for cancer. A Galleri result of No Cancer Signal Detected does not rule out cancer.

#### Important Safety Information:

The Galleri test is recommended for use in adults with an elevated risk for cancer, such as those aged 50 or older. The Galleri test does not detect all cancers and should be used in addition to routine cancer screening tests recommended by a healthcare provider. Galleri is intended to detect cancer signals and predict where in the body the cancer signal is located. Use of Galleri is not recommended in individuals who are pregnant, 21 years old or younger, or undergoing active cancer treatment. Results should be interpreted by a healthcare provider in the context of medical history, clinical signs and symptoms. A test result of "No Cancer Signal Detected" does not rule out cancer. A test result of "Cancer Signal Detected" requires confirmatory diagnostic evaluation by medically established procedures (e.g. imaging) to confirm cancer. If cancer is not confirmed with further testing, it could mean that cancer is not present or testing was insufficient to detect cancer, including due to the cancer being located in a different part of the body. False-positive (a cancer signal detected when cancer is not present) and false-negative (a cancer signal not detected when cancer is present) test results do occur. **Rx only.**

The Galleri test has been developed and its performance characteristics determined by the CLIA certified and CAP accredited GRAIL clinical laboratory performing the test. The Galleri test has not been cleared or approved by the Food and Drug Administration (FDA).

# READY TO GET STARTED?



**SCAN HERE**

to visit [Galleri.com/LifeInsurance](https://Galleri.com/LifeInsurance)  
or send us an email at  
[lifeinsuranceteam@grailbio.com](mailto:lifeinsuranceteam@grailbio.com)

#### References:

- Withers, Ali. Earlier detection: Grail Galleri cancer test. The best Inventions of 2022. Time Magazine. [10 November 2022]. Available from: <https://time.com/collection/best-inventions-2022/6225228/grail-galleri-cancer-test/>
- NCI What Is Cancer 2021/p5/sec 2 "Types of Cancer"/para 1/ln1
- US Preventive Services Task Force Recommended Screenings/p2/Table Recommendations search results\*/row 1,2; p3/row5,6,8